

## Julio C. Esquivel

PARTNER

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In private practice now for more than 30 years, Julio has vast experience representing buyers and sellers in merger and acquisition (M&A) transactions in a wide range of industries. His experience ranges from handling middle-market transactions to international transactions in excess of \$2.2 billion.

As a former U.S. Securities and Exchange Commission (SEC) attorney, Julio represents both public and private companies and investors in private securities transactions and other investment advisor and investment company issues. His M&A experience includes representing:

- The issuer in an underwritten, public offering of approximately \$240 million
- A U.S. public company in its acquisition of a significant European manufacturer of hydraulic components from its private equity owner
- A large private company acquiring office equipment dealers throughout the Southeast in more than 20 acquisitions
- A family-owned pharmaceutical business in its sale of that business, for approximately \$100 million, to a private equity group

Born in Mexico City and fluent in Spanish, Julio became the Shumaker Tampa office's first Hispanic managing partner. In 2018,

### SERVICE LINE

Corporate, Tax & Transactions  
Merger, Acquisitions &  
Divestitures

### INDUSTRY SECTOR

Financial Institutions &  
Insurance

### PRIMARY LOCATION

Tampa, FL

Julio completed a six-year term on Shumaker’s Management Committee, and he continues to serve on other firm governance committees.

Julio and his wife, Betsy, are passionate about their community. He serves on the boards of the Tampa Museum of Art, the Tampa Theatre, the Gasparilla Musical Festival Foundation, and the Public Art Alliance.

#### LANGUAGES

Spanish

#### BAR & COURT ADMISSIONS

Florida, 1992

#### PROFESSIONAL & COMMUNITY AFFILIATIONS

- The Florida Bar
- Tampa Bay Economic Development Corporation Investor Relations Committee, Chair
- Tampa Public Art Alliance, Chair
- Tampa Museum of Art, Foundation Board
- Gasparilla Music Foundation, President
- Gasparilla Music Festival, Board of Directors
- Leadership Florida, Cornerstone Class XXXIX
- Leadership Tampa, Class of 2012
- Leadership Tampa Bay, Class of 2005

#### HONORS

- *Legal 500* U.S. City Elite, Florida – Corporate and M&A, 2026
- *Best Lawyers in America*, 2017-2026
- Best Lawyers, “Tampa Corporate Governance Law Lawyer of the Year,” 2020
- TBBCA Impact Award Recipient, 2015

#### EDUCATION

J.D., University of California at Berkeley School of Law (Boalt Hall), 1991

B.S., Finance, University of Florida, 1988