

Sharon M. Fulop

PARTNER

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VCard



Sharon represents developers, owners, tenants, investors, lenders, borrowers, and large and small businesses and public entities in a wide range of commercial real estate and construction transactions. She offers an integrated approach, a national practice, and a record of success in the acquisition, disposition, leasing, financing, construction, and development of real property. Sharon counsels a variety of lenders in connection with complex loan originations, restructurings, and workouts.

Borrowers also draw on Sharon's significant experience in real estate secured and asset-based lending arrangements. Her practice includes representation of clients in large-scale manufacturing, industrial and processing facility projects throughout the United States, including, the financing, development, construction, expansion and operational support of complex facilities and related infrastructure.

Sharon additionally serves as outside counsel to a county government, advising on a broad range of real estate, procurement, contracting and day-to-day operational matters. Her practice also includes assisting clients with:

- Real estate investment trusts (REITs) and real estate investment funds
- Multi-state portfolio and facility acquisitions

- Large commercial manufacturing, industrial, and processing development and construction projects throughout the country
- Construction contracts and industry forms, as well as customized contract templates for owners, developers, contractors, and design professionals
- Up-front construction planning and strategic counseling regarding project delivery methods, risk mitigation, and the avoidance of cost overruns and “scope creep”
- Construction financing, design-build, EPC, and EPCM arrangements

BAR & COURT ADMISSIONS

Ohio, 1997

North Carolina, 2025

PROFESSIONAL & COMMUNITY AFFILIATIONS

- Toledo Bar Association
- Boys and Girls Clubs of Toledo, Board Trustee
- ConneCToledo, Board of Directors

HONORS

- Construction Lawyers Society of America, Fellow
- *Best Lawyers in America*, 2026
- 2013 Ohio Glass Ceiling Award, National Diversity Council
- Ohio Rising Star by *Super Lawyers* magazine, 2007, 2010

SERVICE LINE

Real Estate, Construction & Development

INDUSTRY SECTOR

Health Care
Manufacturing
Real Estate, Construction & Development
Sports, Entertainment & Hospitality

PRIMARY LOCATION

Toledo, OH
Charlotte, NC

EDUCATION

J.D., Ohio State University, 1997

B.A., *cum laude*, The University of Toledo, 1994