

Andrew L. McIntosh

OF COUNSEL

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VCard



Working with clients in a broad range of industries, both nationally and internationally, Andrew is a business and transactions lawyer with significant experience advising individuals and business entities, many of which are identified with renewable energies, green builds, and sustainable business initiatives. As a member of the firm's international practice group, Andrew provides representation to clients involved in cross-border and global business and draws on his experience and relationships developed as a member of both the Ontario Bar and the Florida Bar.

Andrew is the co-founder of Cross Border Partners Advisory Services, which provides project management and consulting services to businesses seeking to expand through exports or direct investment. From 2005 to 2012, Andrew served as Honorary Consul of Canada for Florida, pursuant to the Government of Canada's "Enhanced Representation Initiative." He continues to provide services to facilitate trade and investment activities through the Canadian Consulate General at Miami and founded the Canada-Tampa Bay Chamber of Commerce. In recognition of his efforts, Andrew was awarded the Governor General's Visit Medallion.

Clients also regularly look to Andrew for advice regarding corporate governance matters and shareholder disputes, including:

- Business organizations, mergers and acquisitions, and joint ventures
- Private securities
- Franchising and distribution
- Debt financing

Outside the office, Andrew enjoys spending time with his family, engaging in community service, and fly fishing whenever the opportunity presents.

BAR & COURT ADMISSIONS

Florida

Ontario, Canada

PROFESSIONAL & COMMUNITY AFFILIATIONS

- The Florida Bar
- Law Society of Upper Canada (Ontario Bar)
- USF World Advisory Council, Chair
- City of Tampa, Cultural Assets Committee Member and Vice Chairman
- City of Tampa, EB-5 Visa Task Force Member
- Federal Bureau of Investigation Citizen's Academy, Class of 2008
- Lions Eye Institute for Transplant and Research, Board of Directors
- Sustany Foundation, Board of Directors
- Tampa Bay Chamber: Board of Directors, 2010-2013; Co-Chair International Business Committee; Leadership Tampa, Class of 2011
- Brookings Institute Metropolitan Export Exchange, Tampa Bay Exchange Steering Committee Member
- Tampa Bay Economic Development Corporation, Chairman, International Trade and Foreign Direct Investment Task Force

HONORS

- Recipient of the Governor General's Visit Medallion
- AV® Preeminent Peer Review Rated by Martindale-Hubbell
- Honorary Consul for Canada, 2005-2012

SERVICE LINE

Corporate, Tax & Transactions
Merger, Acquisitions &
Divestitures

INDUSTRY SECTOR

Hospitality, Leisure & Sports
Manufacturing
Real Estate, Construction &
Development
Technology

PRIMARY LOCATION

Tampa, FL

EDUCATION

J.D., *Florida State University Law Review*, Florida State University College of Law, 1990

LL.B., *Queen's Law Journal*
Queen's Senate, Queen's University at Kingston
Ontario, Canada, 1987

B.A., WLU Board of Governors, Wilfrid Laurier University at Waterloo
Ontario, Canada, 1984