

## Jan W. Pitchford

SARASOTA MANAGING  
PARTNER

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VCard



Jan serves as the Sarasota Managing Partner and formerly served as the Regional Service Line Leader for the Real Estate, Construction & Development Service Line. In addition to representing individuals and corporate clients in connection with the acquisition, development, and construction of residential and commercial real estate projects, Jan represents business borrowers and state, regional, and national lenders in documenting and closing Small Business Administration (SBA) loans; borrowing-based, asset-based, and cash-flow based financing; acquisition, development, and construction loans; revolving/term loans; loan syndications; mezzanine and subordinated debt financing; letters of credit; and receivables financing. Jan has been board certified as a real estate specialist for over 29 years and currently serves as a member of the Sarasota County Value Adjustment Board.

Jan also assists borrower and lender clients with respect to SBA eligibility and compliance matters and in documenting collateral and entitlements due diligence, loan workouts (including forbearance, settlement, and confidentiality agreements), and deeds-in-lieu of foreclosure. She acts as Shumaker's representative in the National Association of Government Guaranteed Lenders and provides regular legislative and judicial bulletins on the law

### SERVICE LINE

Corporate, Tax & Transactions  
Environmental & Energy  
Financial Institutions  
Real Estate, Construction & Development

and issues of concern.

## BAR & COURT ADMISSIONS

Florida, 1985

## PROFESSIONAL & COMMUNITY AFFILIATIONS

- American Bar Association
- Florida Bar Real Property, Probate and Trust Law Sections
- Sarasota County Bar Association
- Sarasota County Value Adjustment Board, Board Member
- Forty Carrots Family Center, former Board Member

## HONORS

- AV<sup>®</sup> Peer Review Rated by Martindale-Hubbell
- Best Lawyers in America, 2021-2024
- *Sarasota Magazine*, 2024 Women of Influence
- *SRQ Magazine*: Elite Top Attorneys, Real Estate, 2020-2022

## INDUSTRY SECTOR

Financial Institutions &  
Insurance  
Health Care  
Hospitality, Leisure & Sports  
Manufacturing  
Real Estate, Construction &  
Development

## PRIMARY LOCATION

Sarasota, FL

## EDUCATION

J.D., with honors, Rutgers  
University, 1985

B.S., *summa cum laude*,  
Florida State University, 1982