<u>Shumaker</u>

Sharon M. Fulop



Sharon represents developers, owners, tenants, investors, lenders, borrowers, and large and small businesses in a wide range of commercial real estate transactions. She offers an integrated approach, a national practice, and a record of success in the acquisition, disposition, leasing, financing, construction, and development of real property. Sharon counsels a variety of lenders in connection with complex loan originations, restructurings, and workouts.

Borrowers also draw on Sharon's significant experience in real estate secured and asset-based lending arrangements. Her practice also includes assisting clients with:

- Real estate investment trusts (REITs) and real estate investment funds
- Acquisition of multiple commercial facilities in multiple states
- Large commercial development and construction projects throughout the region and in other areas of the country
- All major construction industry forms and the creation of unique templates for both owner and contractor clients
- Up-front construction planning that analyzes project delivery methods, mitigation of risks, and methods of avoiding "scope creep"

BAR & COURT ADMISSIONS

SERVICE LINE

Real Estate and Development

INDUSTRY SECTOR

Health Care Hospitality, Leisure, & Sports Manufacturing Real Estate, Construction, & Development

PRIMARY LOCATION

Toledo, OH Charlotte, NC

EDUCATION

Ohio, 1997

North Carolina, 2025

PROFESSIONAL & COMMUNITY AFFILIATIONS

- Toledo Bar Association
- Ohio State Bar Association
- American Bar Association
- Boys and Girls Clubs of Toledo, Board Trustee, Executive Committee

HONORS

- Construction Lawyers Society of America, Fellow
- 2013 Ohio Glass Ceiling Award, National Diversity Council
- Ohio Rising Star by Super Lawyers magazine, 2007, 2010
- Toledo Business Journal, "Who's Who in Toledo Area Law"

J.D., Ohio State University, 1997

B.A., *cum laude*, The University of Toledo, 1994